

# The key to your business success



Do you want to take control of your future? Have you thought about being self-employed but are not sure where to start?

Right now you thrive on working with a professional client base and nurturing rich client relationships within your area. It's important to you that your outgoing personality, professionalism and strong communication skills will be matched to a top quality business.

You're a team player wired for a culture of success, but it's important for you to invest in a business with a modest initial investment. Not to mention one that allows you a work life balance.

Investing in a franchise is one easy option that gives you branding, a system and support, and access to a network of like-minded professionals. Why do the hard work and start from scratch when a professional, established firm has already systemised and formatted a process for success? You're looking for a business with unlimited territorial potential. You're after an established global brand with access to a network you can trust. You understand the importance having household names as business partners.

Is there a franchise model that ticks all the boxes?

MBE may be the key to unlocking your success. A recognised brand with a background of phenomenal international growth, MBE offers complete office services solutions for local businesses throughout Australia. It is a multi-product income stream business of mail box services, freight and shipping, and printing/business solutions. It's the specialist in small business, backed up with state of the art resources and technology.

The business equips you with all the tools you need to succeed, including an extensive training program, marketing and business development support, and on-going support from the network. Size up your check list:

- Unlimited territorial potential: franchisees control of the size of their business within their respective areas. Developing rich relationships with clients will leverage your business potential.
- Professional client base: you will be able to tailor solutions for local businesses in your territory, backed by a global network. This will allow you to develop a reputation within the area.
- A culture of success: annual financial benchmark studies by the system will allow you to identify key drivers of success, as well as ways to improve performance to achieve world class results. With national conferences and business awards (internal and external), MBE recognises your hard work and gives you access to the industry's best and get to know the suppliers.
- Franchisees avoid the hassle of negotiations thanks to MBE's partnerships with suppliers such as Fuji Xerox, DHL, Australia Post, and much more.
- Great lifestyle: under the five-day-a-week business model and 8:30am-5:30pm hours of operation, you won't have to compromise on family time.
- Lower investment cost: with low overheads and staffing requirements, the potential for your return on investment is higher.

So if you're looking to invest in a franchise that is committed to driving results and optimising franchisee success, then an MBE franchise might be for you. Find out more about becoming part of this renowned brand.

**For further information about franchise opportunities in Australia please contact the Franchise Department [franchising@mbe.com.au](mailto:franchising@mbe.com.au) | 0457 677 986 | 1800 556 245**



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