

## The Car Care Journey to Business Ownership

To process your application, please see below the steps involved to conduct your research and be approved as a Car Care Business Owner.

Stage 1	Stage 2	Stage 3	Stage 4	Stage 5
<p>Discuss Car Care with State Franchisor</p> <p>Complete Initial Enquirers Questionnaire and Confidentiality Agreement</p> <p><b>Typical Vans</b>                      Smaller \$22K Mitsubishi Express (most common)                      Ford Econovan                      Mercedes Vito                      VW Maxi Caddy \$25-28K (rear springs reinforced)                      Bigger – iLoad Hyundai \$26/27K Diesel – Renault Trafic</p>	<p>Meet representative of Car Care State Franchisor</p> <p><b>Review</b> all in-depth information provided</p> <p>Disclosure Document</p> <p>Draft Franchise Agreement</p> <p><b>Select Preferred Exclusive Marketing Territory</b></p> <p>Cover any questions you may have</p>	<p><b>PRE-APPROVAL FROM FRANCHISOR REQUIRED TO PROCEED FURTHER</b></p> <p>On the Job Discovery Session and meeting with existing Car Care Franchisee owner</p> <p>Establish an entity (i.e. a Company or a Trust if required)</p> <p>Sign Authority to Proceed and pay initial \$3,000 deposit*</p> <p><small>*Fully Refundable within 14 days of receipt of Disclosure Document less any legal costs incurred.</small></p>	<p>Provide the State Franchisor with entity details</p> <p><b>Scope preferred Van type</b></p> <p>If required appointment with bank or commercial finance broker to commence paperwork for finance – Initial Franchise &amp; Van \$42,000 plus GST required within 3 weeks</p> <p>IF required submit finance application with Bank / Commercial Finance Broker</p> <p>Receive Franchise Agreement ready to sign</p>	<p>After 14 days, you can now legally sign your Franchise Agreement</p> <p>Pay the balance of your Initial Franchise &amp; Training Fee \$39,000 (plus GST)</p> <p>Van Fit out Completed</p> <p>Training Commences</p> <p><b>Trading Commences</b></p>
Complete 1st Week	Complete 2 <sup>nd</sup> Week	Complete 3 <sup>rd</sup> Week	Complete 4 <sup>th</sup> Week	Complete 6 <sup>th</sup> – 10 <sup>th</sup> Week

**Note:** Applicants that complete Stage 5 will be securing the rights to opening a Car Care business in their preferred area. The franchisor will not assist with Van fit out until the applicant has signed their franchise agreement and paid their initial franchise & training fee in full. Applicants are required to commence within 12 months of signing the franchise agreement unless otherwise agreed with the Car Care Franchisor.